

## Services

### Support at Every Stage of the Customer Journey.

We thrive on complexity. From discovery through to adoption, our services are built to simplify delivery and unlock more opportunities for your business. Whether you're scoping a project, tackling an implementation, maintaining performance or scaling global solutions, Konekt gives you the confidence to say yes to more. We help you expand your offering, offer services work without the overhead, and handle overflow when demand spikes.

With Konekt as your expert extension, you deliver more, win more and grow revenue faster.

## Platforms

### 01 Discovery

Designed to assess your customers' overall readiness.

We take time to understand each environment, identify roadblocks, and uncover opportunities before deployment.

**How it benefits you:**

- ✖ Confident scoping, smarter delivery, stronger customer trust.

### 02 Implementation

No hiccups. No headaches. Just smooth deployment.

We translate complex setups into streamlined integrations, from pilot rollout to full production.

**How it benefits you:**

- ✖ Faster go-live, happier customers, fewer surprises.

### 03 Maintenance

Because we care long after the sale.

Our managed services and global break-fix support protect your customers' investment and keep systems performing at their best.

**How it benefits you:**

- ✖ Long-term reliability, retention, and peace of mind.

### 04 Adoption

Making new solutions feel like second nature.

We help customers unlock full platform value through training, workshops, and continuous vendor updates..

**How it benefits you:**

- ✖ Higher ROI, stronger user engagement, and reduced churn

### 05 Konektor

Consolidate complex voice environments into one streamlined setup.

Built on the AudioCodes Live Platform, Konektor combines routing, number management, and calling plans into one managed service.

**How it benefits you:**

- ✖ All-in-one simplicity, scalability, and a fast track to recurring revenue.

## The Result

**Clarity across every stage.**

**Consistency across every project.**

**Confidence that lasts long after deployment.**

Discover how we can support your next customer opportunity.

#### ✖ Speak to an Expert

Build with Konekt - the channel's trusted growth partner in cloud communications.

#### ✖ Become a Partner

## About Konekt

Konekt is your trusted growth partner for cloud communications across the UK, Benelux, DACH, and France. We empower corporate resellers, ITSPs, and MSPs to capture opportunities in vendor ecosystems like Zoom and Microsoft Teams. Partner with us to extend your capabilities, leverage our expertise, and unlock fresh revenue streams.

Our unique combination of leading vendor partnerships and deep technical expertise helps partners navigate the increasingly complex cloud communications space with clarity and confidence. In a market growing rapidly year-on-year, Konekt is your trusted route to the future of cloud communications and services.